

62, 15  
**DEL-MAR-VA NURSERIES**

**Lincoln, Delaware**

**Wholesale Trade**

**List**

**Finished Stock and Liners**

**Fall, '54 — Spring, '55**

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Ralph H. Shantz, Director  
U. S. National Agricultural  
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WE wish at this time to thank our customers for their liberal patronage of past seasons and respectfully solicit future orders.

For over 26 years we have been serving a long list of patrons, and rank as one of the larger growers in the country.

Buy with confidence from a nursery with over 26 years of growing experience. We shall do our very best to please you with quality stock and service.

### SCHEDULE OF B&B CHARGES

The following charges are made to cover additional cost of balling and burlapping deciduous trees and shrubs that are not listed B&B.

These charges are based on a carefully dug, solid ball of earth, laced with rope and handled according to the best nursery practice.

### TREES, SHRUBS AND SMALL TREES

Diam. of-ball	Size	Estimated Weight	Each 1 to 5	10-rate 5 to 24	100-rate 25 or More
10"	18/24"	30 lbs.	.55	.50	.45
12"	2/3'	45 lbs.	.80	.70	.60
13"	3/4'	60 lbs.	1.20	1.00	.90
15"	4/5'	75 lbs.	1.50	1.30	1.20
16"	5/6'	100 lbs.	2.00	1.80	1.60
18"	6/8'	150 lbs.	3.00	2.75	2.50
21"	8/10'	225 lbs.	4.00	3.75	3.50
24"	2" cal.	300 lbs.	6.00	5.50	5.00
28"	2 1/2" cal.	425 lbs.	8.00	7.50	7.00
32"	3" cal.	750 lbs.	10.50	10.00	9.50
36"	3 1/2" cal.	1150 lbs.	15.00	14.00	13.50
40"	4" cal.	1600 lbs.	20.00	19.00	18.00
44"	4 1/2" cal.	2100 lbs.	27.00	26.00	25.00
48"	5" cal.	2750 lbs.	32.00	31.00	30.00
54"		4000 lbs.	50.00	-----	-----
60"		5500 lbs.	70.00	-----	-----

The above charges apply only F. O. B. NURSERY.

Ball depth will normally be not less than 60% of the diameter, and in all cases is adjusted so as to encompass a maximum of the fibrous root system of the plant.

### NOTICE

**NO ORDERS WILL BE ACCEPTED ON B&B  
MATERIAL FOR SHIPMENT BY COMMON  
CARRIER, CRATED OR BOXED.**

<b>ABELIA</b> grandiflora			Glossy	Abelia
18-24"	B&B		@	1.50
2-3'	B&B		@	2.00
5-6'	B&B		@	5.00
<b>ABELIA</b> sherwoodi		Dwarf	Spreading	Abelia
18-24" Spread	B&B		@	1.75
2-3' Spread	B&B		@	2.25
3-4' Spread	B&B		@	3.50
<b>AZALEA</b> amoena			Purplish	Pink
6-8"	B&B		@	.60
8-10"	B&B		@	.80
10-12"	B&B		@	1.10
<b>AZALEA</b> herbert (Gable)		Dark	Crimson	Purple
6-8"	B&B		@	.60
8-10"	B&B		@	.80
10-12"	B&B		@	1.10
12-15"	B&B		@	1.75
<b>BUXUS</b> sempervirens Arborescens			Tree	Boxwood
8-12"	B. R.		@	.35
18-24"	B&B		@	2.00
2-2½'	B&B		@	2.75
2½-3'	B&B		@	3.50
3-4'	B&B		@	5.00
<b>BUXUS</b> sempervirens			Bush	Boxwood
6-8"	B. R.		@	.35
8-10"	B. R.		@	.60
10-12"	B&B		@	1.25
12-15"	B&B		@	1.50
15-18"	B&B		@	2.00
18-24"	B&B		@	2.50
2-2½'	B&B		@	4.00
<b>CERCIS</b> canadensis			American	Redbud
6-8'	B. R.		@	2.60
8-10'	B. R.		@	3.50
10-12'	B. R.		@	4.60
<b>CERCIS</b> chinensis			Chinese	Redbud
3-4'	B. R.		@	2.50

### CHAMAECYPARIS—THE RETINOSPORAS

<b>CHAMAECYPARIS</b> pisifera		Sawara	Retinospore	
15-18"	B&B		@	1.25
18-24"	B&B		@	1.75
2-2½'	B&B		@	2.25
2½-3'	B&B		@	2.75
3-3½'	B&B		@	3.25
3½-4'	B&B		@	4.25
4-5'	B&B		@	5.75
<b>CHAMAECYPARIS</b> pisifera aurea		Golden	Sawara	
15-18"	B&B		@	1.25
18-24"	B&B		@	1.75
2-2½'	B&B		@	2.25
2½-3'	B&B		@	2.75
3-3½'	B&B		@	3.25
3½-4'	B&B		@	4.25

<b>CHAMAECYPARIS</b>	<i>pisifera</i>	<i>filifera</i>	Thread	Retinospora
12-15"	B&B		@ 1.00	
2½-3'	B&B		@ 3.00	
3-3½'	B&B		@ 3.50	
3½-4'	B&B		@ 4.50	
<b>CHAMAECYPARIS</b>	<i>Plumosa</i>		Plume	Retinospora
15-18"	B&B		@ 1.25	
18-24"	B&B		@ 1.75	
2-2½'	B&B		@ 2.25	
2½-3'	B&B		@ 2.75	
3-3½'	B&B		@ 3.25	
3½-4'	B&B		@ 4.25	
4-5'	B&B		@ 5.75	
5-6'	B&B		@ 6.75	
<b>CHAMAECYPARIS</b>	<i>plumosa</i>	<i>Aurea</i>	Golden	Retinospora
15-18"	B&B		@ 1.25	
18-24"	B&B		@ 1.75	
2-2½'	B&B		@ 2.25	
2½-3'	B&B		@ 2.75	
<b>CHAMAECYPARIS</b>	<i>plumosa</i>	<i>Lutescens</i>		
			Sulphur tinted	Retinospora
10-12"	B&B		@ 1.25	
12-15"	B&B		@ 1.50	
15-18"	B&B		@ 1.75	
18-24"	B&B		@ 2.00	
2-2½'	B&B		@ 2.50	
<b>CHAMAECYPARIS</b>	<i>squarossa</i>	<i>veitchii</i>	Moss	Retinospora
15-18"	B&B		@ 1.25	
18-24"	B&B		@ 1.75	
2-2½'	B&B		@ 2.25	
2½-3'	B&B		@ 2.75	
3-3½'	B&B		@ 3.25	
3½-4'	B&B		@ 4.25	
<b>CITRUS</b>	<i>trifoliata</i>			Hardy Orange
3-4'	B. R.			@ 2.00
<b>CORNUS</b>	<i>amomum</i>			Silky Dogwood
3-4'	B. R.			@ .75
<b>CORNUS</b>	<i>florida</i>			White Flowering Dogwood
3-4'	B. R.			@ 1.50
4-5'	B. R.			@ 2.50
5-6'	B&B			@ 6.00
6-8'	B&B			@ 15.00
8-10'	B&B			@ 25.00
10-12'	B&B			@ 32.50
12-14'	B&B			@ 50.00
<b>CORNUS</b>	<i>stolonifera</i>			Red Osier Dogwood
3-4'	B. R.			@ .75
<b>COTONEASTER</b>	<i>adpressa</i>			Creeping Cotoneaster
18-24"	B&B			@ 3.00
2-2½'	B&B			@ 4.00
<b>COTONEASTER</b>	<i>horizontalis</i>			Rock Cotoneaster
18-24"	B&B			@ 3.00
2-2½'	B&B			@ 4.00

<b>CYDONIA</b> japonica		Red Flg. Quince
2-3'	B. R.	@ .75
3-4'	B. R.	@ 1.00
<b>DUETZIA</b> candida		White Duetzia
3-4'	B. R.	@ .75
4-5'	B. R.	@ 1.00
<b>DUETZIA</b> crenata		White Slender Duetzia
3-4'	B. R.	@ .75
<b>ELAEAGNUS</b> angustifolia		Russian Olive
5-6'	B. R.	@ 1.00
6-8'	B. R.	@ 1.50
<b>EXOCHORDA</b>		Common Pearlbrush
2-3'	B. R.	@ .75
<b>FORSYTHIA</b> intermedia		Border Forsythia
3-4'	B. R.	@ .75
4-5'	B. R.	@ 1.00
<b>FORSYTHIA</b> viridissima		Green Stem Forsythia
3-4'	B. R.	@ .75
4-5'	B. R.	@ 1.00
<b>HAMAMELIS</b> virginica		Witchhazel
3-4'	B. R.	@ 1.00
4-5'	B. R.	@ 1.25
<b>HYDRANGEA</b> rosa belle		French pink with blue eye
5 yr. clumps		@ 1.25
<b>ILEX</b> crenata		Japanese Holly
12-18"	B&B	@ 2.00
18-24"	B&B	@ 3.25
2-2½'	B&B	@ 4.25
<b>ILEX</b> crenata Convexa		Bullata Holly
10-12"	B&B	@ 1.50
12-15"	B&B	@ 2.00
15-18"	B&B	@ 2.50
18-24"	B&B	@ 3.25
<b>ILEX</b> crenata rotundifolia		Round Leaf Holly
12-15"	B&B	@ 1.50
15-18"	B&B	@ 2.00
<b>ILEX</b> glabra		Inkberry Holly
18-24"	B&B	@ 2.50
2-2½'	B&B	@ 3.50
2½-3'	B&B	@ 4.50
<b>ILEX</b> opaca femina		American Holly
2-2½'	B&B	@ 3.50
2½-3'	B&B	@ 4.00
<b>ILEX</b> opaca Arden		Arden Holly
2-2½'	B&B	@ 3.50
2½-3'	B&B	@ 4.00
<b>JASMINE</b> nudiflorum		Winter Jasmine
2-3'	B. R.	@ 1.25
<b>JUNIPERUS</b> chinensis armstrong		Dwarf Pfitzer
12-15"	B&B	@ 2.00
15-18"	B&B	@ 2.50
18-24"	B&B	@ 3.25

<b>JUNIPERUS</b> pfitzeriana		Pfitzer Juniper
15-18"	B&B	@ 2.00
<b>JUNIPERUS</b> hetzii		Blue Juniper
12-15"	B&B	@ 1.75
2-2½'	B&B	@ 3.50
2½-3'	B&B	@ 4.25
3-3½'	B&B	@ 6.00
<b>JUNIPERUS</b> communis depressa aurea		Golden Juniper
18-24"	B&B	@ 3.00
2-2½'	B&B	@ 3.50
2½-3'	B&B	@ 4.25
<b>JUNIPERUS</b> sabina		Savin Juniper
15-18"	B&B	@ 2.00
18-24"	B&B	@ 2.50
3-4'	B&B	@ 4.00
<b>LAGERSTROEMIA</b>		Pink Crepe Myrtle
12-18"	B. R.	@ .50
<b>LIGUSTRUM</b> lucidum upright		Wax Leaf Privet
12-18"	B&B	@ 1.50
18-24"	B&B	@ 1.75
2-2½'	B&B	@ 2.00
2½-3"	B&B	@ 2.50
<b>LIGUSTRUM</b> lucidum spreading		Spdg. Wax Leaf
12-18"	B&B	@ 1.50
18-24"	B&B	@ 1.75
2-2½'	B&B	@ 2.00
2½-3'	B&B	@ 2.50
<b>LIRIODENDRON</b> tulipifera		Tulip Tree
8-10'	B. R.	@ 3.00
10-12'	B. R.	@ 4.00
<b>LIQUIDAMBAR</b> styraciflora		Sweet Gum
5-6'	B. R.	@ 3.00
6-8'	B. R.	@ 3.75
<b>LONICERA</b> fragrantissima		Winter Honeysuckle
2-3'	B. R.	@ .75
3-4'	B. R.	@ 1.00
4-5'	B. R.	@ 1.50
<b>LONICERA</b> tatarica alba		White Tatarica Honeysuckle
3-4'	B. R.	@ 1.50
4-5'	B. R.	@ 3.00
<b>LONICERA</b> tatarica Rosea		Pink Tatarica Honeysuckle
3-4'	B. R.	@ 1.50
<b>LONICERA</b> tatarica rubra		Red Tatarica Honeysuckle
3-4'	B. R.	@ 1.00
4-5'	B. R.	@ 1.50
<b>MAGNOLIA</b> liliiflora		Purpurea
2-3'	B&B	@ 2.50
3-4'	B&B	@ 3.50

<b>MAGNOLIA nigra</b>		Purple Soulangiana
2-3'	B&B	@ 2.50
3-4'	B&B	@ 3.50
<b>MAGNOLIA soulangeana</b>		Pink Saucer
2-3'	B&B	@ 2.50
3-4'	B&B	@ 3.50
<b>MAGNOLIA stellata</b>		Star Magnolia
12-18"	B&B	@ 2.50
<b>MALUS arnoldiana</b>		Arnold Crab
4-5'	B. R.	@ 1.25
5-6'	B. R.	@ 1.50
<b>MALUS eleyi</b>		Ely Flg. Crab
4-5'	B. R.	@ 1.25
5-6'	B. R.	@ 1.50
<b>MALUS hoppi</b>		Hopa Red Flg. Crab
4-5'	B. R.	@ 1.25
<b>MALUS red silver</b>		Rose color Fg. Crab
4-5'	B. R.	@ 1.25
<b>OXYDENDRON aboreum</b>		Sourwood
2-3'	B. R.	@ 1.50
3-4'	B. R.	@ 2.00
<b>PHILADELPHUS coronarius</b>		Sweet Mock Orange
3-4'	B. R.	@ .75
4-5'	B. R.	@ 1.00
5-6'	B. R.	@ 1.50
<b>PHILADELPHUS virginalis</b>		Virginal Mock Orange
3-4'	B. R.	@ .75
4-5'	B. R.	@ 1.00
<b>PINUS resinosa</b>		Red Pine
18-24"	B&B	@ 1.25
2-2½'	B&B	@ 1.75
<b>PINUS strobus</b>		White Pine
8-10'	B&B	@ 8.75
10-12'	B&B	@ 13.75
12-14'	B&B	@ 17.50
<b>PLATANUS occidentalis</b>		American Sycamore
10-12'	1¼-1½" Cal.	@ 3.00
10-12'	1½-1¾" Cal.	@ 3.75
11-13'	1¾-2" Cal.	@ 5.00
12-14'	2-2½" Cal.	@ 7.50
13-15'	2½-3" Cal.	@ 10.00
13-15'	3-3½" Cal.	@ 12.50
<b>PRUNUS amygdalus</b>		Pink Flg. Almond
2-3'	B. R.	@ .75
3-4'	B. R.	@ 1.00
<b>PRUNUS cerasifera cistena</b>		Single pink Purple Plum
6-8'	B. R.	@ 3.00
<b>PRUNUS cerasifera Newport</b>		Newport Purple Plum
6-8'	B. R.	@ 3.00
<b>PRUNUS hansen bush cherry</b>		
2-3'	B. R.	@ .75

<b>PRUNUS</b> persica alba			Dbl. White Flg. Peach
3-4'	B. R.		@ 1.25
<b>PRUNUS</b> persica Rosea			Dbl. Pink Flg. Peach
3-4'	B. R.		@ 1.25
<b>PRUNUS</b> persica rubra			Dbl. Red Flg. Peach
3-4'	B. R.		@ 1.25
<b>PRUNUS</b> kwanzan			Dbl. Pink Jap. Cherry
3-4'	B. R.		@ 1.50
4-5'	B. R.		@ 2.25
<b>QUERCUS</b> coccinea			Scarlet Oak
12-14'	B. R.	2-2½" Cal.	@ 10.00
13-15'	B. R.	2½-3" Cal.	@ 12.50
14-16'	B. R.	3-3½" Cal.	@ 15.00
15-17'	B. R.	3½-4" Cal.	@ 17.50
<b>QUERCUS</b> rubra			Red Oak
14-16'	B. R.	3-3½" Cal.	@ 15.00
15-17'	B. R.	3½-4" Cal.	@ 17.50
16-18'	B. R.	4-4½" Cal.	@ 20.00
<b>SALIX</b> babylonica			Green Wpg. Willow
6-8'	B. R.		@ 1.50
8-10'	B. R.		@ 2.25
<b>SALIX</b> vitellina			Golden Wpg. Willow
6-8'	B. R.		@ 1.50
8-10	B. R.		@ 2.25
<b>SPIREA</b> thunbergii			Thunberg Spirea
2-3'	B. R.		@ .75
3-4'	B. R.		@ 1.00
4-5'	B. R.		@ 1.25
<b>SPIREA</b> van houtte			Van Houtte Spirea
18-24"	B. R.		@ .30
2-3'	B. R.		@ .50
3-4'	B. R.		@ .75

**TAXUS THE YEWS**

<b>TAXUS</b> bacata aurea			Golden English Yew
12-15"	B&B		@ 2.25
15-18"	B&B		@ 2.75
18-24"	B&B		@ 3.50
<b>TAXUS</b> cuspidata			Spdg. Jap. Yew
12-15"	B&B		@ 2.25
<b>TAXUS</b> cuspidata Capitata			Upright Jap. Yew
18-24"	B&B		@ 3.50
2-2½'	B&B		@ 4.25
2½-3'	B&B		@ 5.00
3-3½'	B&B		@ 7.50
3½-4'	B&B		@ 10.00
<b>TAXUS</b> cuspidata nana			Dwarf Jap. Yew
18-24"	B&B		@ 6.00
2-2½'	B&B		@ 7.50
<b>TAXUS</b> media Brownii			Brownii Yew
12-15"	B&B		@ 2.25

<b>TAXUS</b> media <i>Hicksii</i>		Hicks Yew
12-15"	B&B	@ 1.75
15-18"	B&B	@ 2.25
18-24"	B&B	@ 3.25
2-2½'	B&B	@ 4.50
2½-3'	B&B	@ 6.00
3-3½'	B&B	@ 7.50

<b>TAXUS</b> media <i>Vermeuleun</i>		Vermeuleun Yew
12-15"	B&B	@ 1.75
15-18"	B&B	@ 2.25
18-24"	B&B	@ 3.25

### THUJA—THE ARBORVITAE

<b>THUJA</b> <i>Occidentalis Elegentissima</i>		Gold Tipped
15-18"	B&B	@ 1.00
18-24"	B&B	@ 1.25
2-2½'	B&B	@ 1.50
2½-3'	B&B	@ 2.25
3-3½'	B&B	@ 2.75
3½-4'	B&B	@ 3.25

<b>THUJA</b> <i>occ. elwangerii</i>		Tom Thumb Arborvitae
4-5'	B&B	@ 5.00

<b>THUJA</b> <i>occ. Globossa</i>		Woodwards Globe
10-12"	B&B	@ 1.00
12-15"	B&B	@ 1.50
15-18"	B&B	@ 1.75
18-24"	B&B	@ 2.25

<b>THUJA</b> <i>occ. Pyramidalis</i>		Pyramidal arborvitae
15-18"	B&B	@ .90
18-24"	B&B	@ 1.10
2-2½'	B&B	@ 1.50
2½-3'	B&B	@ 2.25
3-3½'	B&B	@ 2.75
3½-4'	B&B	@ 3.00
4-4½'	B&B	@ 3.50
4½-5'	B&B	@ 4.00

<b>THUJA</b> <i>orientalis</i>		Chinese Arborvitae
18-24"	B&B	@ 1.00
2-2½'	B&B	@ 1.25
2½-3'	B&B	@ 1.50
3-3½'	B&B	@ 2.00
3½-4'	B&B	@ 2.50

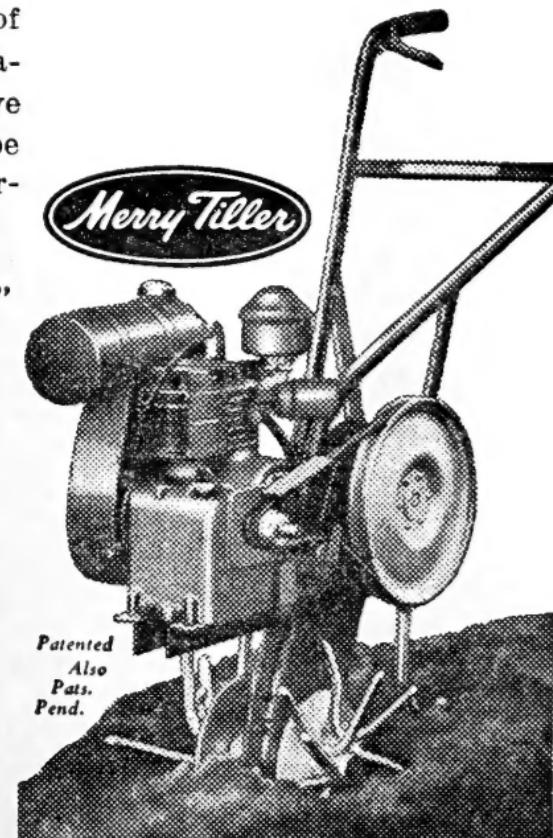
<b>THUJA</b> <i>orientalis elegentissima</i>		Gold spire Arborvitae
18-24"	B&B	@ 1.25
2-2½'	B&B	@ 1.50
2½-3'	B&B	@ 1.75
3-3½'	B&B	@ 2.25

<b>TSUGA</b> <i>canadensis</i>		Canadian Hemlock
12-18"	B&B	@ 1.25
18-24"	B&B	@ 1.75
2-2½'	B&B	@ 2.25
2½-3'	B&B	@ 3.75
3-3½'	B&B	@ 4.50
3½-4'	B&B	@ 5.25
4-4½'	B&B	@ 6.00
4½-5'	B&B	@ 7.50

<b>ULMUS</b> pumila			Siberian Elm
10-12'	B. R.	2½-3" Cal.	@ 7.50
11-13'	B. R.	3-3½" Cal.	@ 10.00
<b>VIBURNUM</b> tomentosum			Doublefile Viburnum
3-4'	B. R.		@ 1.00
4-5'	B. R.		@ 1.50
<b>VITEX</b> macrophylla			Lilac Chaste Tree
18-24"	B. R.		@ .50
2-3'	B. R.		@ .75
3-4'	B. R.		@ 1.00
<b>WEIGELIA</b> candida			White Weigelia
2-3'	B. R.		@ .75
3-4'	B. R.		@ 1.00
4-5'	B. R.		@ 1.50
<b>WEIGELIA</b> florabunda			Crimson Weigelia
2-3'	B. R.		@ .75
3-4'	B. R.		@ 1.00
<b>WEIGELIA</b> hendersoni			Dark Pink Weigelia
4-5'	B. R.		@ 1.00
5-6'	B. R.		@ 1.50
<b>WEIGELIA</b> rosea			Pink Weigelia
2-3'	B. R.		@ .75
3-4'	B. R.		@ 1.00
4-5'	B. R.		@ 1.50
5-6'	B. R.		@ 2.50
<b>WEIGELIA</b> rosea variegata			Dwarf variegated leaf
18-24"	B. R.		@ .75
2-2½'	B. R.		@ 1.00
2½-3'	B. R.		@ 1.50
3-4'	B. R.		@ 2.00

We find this one of the most versatile machines that we have ever used for landscape operations and general bed work.

"ASK FOR PRICES"



## LINING OUT STOCK

We feel that the best is none too good. The stock that we have to offer is just such material as we would expect if we were buying it. Our growing season has been almost perfect and these liners have been grown without the aid of any irrigation which we feel makes a hardier plant.

**EXPLANATION OF GRADES:** We are listing our liners in grades by the number of years they have been growing under the lath screens; for example, 1 yr. means 1 year in outside beds. 2 yr. would be 2 years outside, etc. The figures in front are approximately what we have to offer.

750	Abelia Grandiflora	1 yr. @ 17½c
400	Abies Concolor	4 yr. tsps. @ 25c
700	Azalea Amoena	1 yr. @ 20c
550	Azalea Flame	1 yr. @ 25c
1700	Azalea Herbert	1 yr. @ 25c
600	Azalea Sweet Briar	1 yr. @ 25c
900	Berberis Sargentiana	1 yr. @ 22½c
420	Buxus-Arborescens	2 yr. @ 20c
1000	Buxus-Arborescens	1 yr. @ 15c
500	Buxus Sempervirens	2 yr. @ 20c
1700	Buxus Sempervirens	1 yr. @ 15c
2500	Buxus Suffruticosa	2 yr. @ 20c
2000	Chamaecyparis Lutescens	2 yr. @ 20c
1450	Chamaecyparis Lutescens	1 yr. @ 15c
1200	Chamaecyparis Pisifera	1 yr. @ 15c
600	Chamaecyparis Pisifera Aurea	1 yr. @ 15c
2600	Chamaecyparis Plumosa	2 yr. @ 20c
2300	Chamaecyparis Plumosa	1 yr. @ 15c
4000	Chamaecyparis Plumosa Aurea	2 yr. @ 20c
4000	Chamaecyparis Plumosa Aurea	1 yr. @ 15c
600	Chamaecyparis Squarrosa Veitchii	1 yr. @ 15c
50	Cotoneaster Salicafolia	2 yr. @ 30c
400	Cotoneaster Salicafolia	1 yr. @ 20c
150	Eleagnus Fruitlandi	1 yr. @ 15c
250	Ilex Cornuta Burdordi	1 yr. @ 40c
5000	Ilex Bullata (Convexa)	2 yr. @ 20c
3500	Ilex Bullata (Convexa)	1 yr. @ 15c
2000	Ilex Crenata	2 yr. @ 20c
5500	Ilex Crenata	1 yr. @ 15c
1000	Ilex Rotundifolia	1 yr. @ 15c
750	Juniper Armstrong (Dwarf)	2 yr. @ 35c
2500	Juniper Armstrong (Dwarf)	1 yr. @ 25c
2500	Juniper Hetzii	2 yr. @ 30c
1000	Juniper Hetzii	1 yr. @ 25c
50	Juniper Koster	2 yr. @ 40c
200	Juniper Koster	1 yr. @ 30c
1500	Juniper Pfitzer	2 yr. @ 35c
2000	Juniper Pfitzer	1 yr. @ 30c
150	Juniper Sabina	2 yr. @ 30c
60	Juniper Sabina	1 yr. @ 25c
40	Lagerstroemia Pink	1 yr. @ 25c
1500	Ligustrum Lucidum (Upright)	1 yr. @ 30c
500	Ligustrum Lucidum (Spdg.)	1 yr. @ 30c
1000	Picea Pungen Glauca	4 yrs. tsps. @ 35c
350	Taxus Bacata Aura (Dwarf)	3 yr. @ 30c
100	Taxus Bacata Aura (Dwarf)	2 yr. @ 25c
6000	Taxus Bownii	1 yr. @ 15c
5000	Taxus Cuspidata	1 yr. @ 15c
7500	Taxus Hicksii	1 yr. @ 15c
1000	Taxus Vermeuleun	3 yr. cut back @ 30c
6500	Taxus Vermeuleun	1 yr. @ 15c
1250	Thuya Occ. Elegentissma	2 yr. @ 25c

4250	Thuya Occ. Woodward Globe	1 yr. @ 15c
1500	Thuya Occ. Nigra	1 yr. @ 20c
4000	Thuya Occ. Pyramidalis	2 yr. @ 25c
4000	Thuya Occ. Pyramidalis	1 yr. @ 20c
2500	Thuya Biota Elegentissima	3 yr. tsps. @ 15c
1500	Tsuga Canadensis	2 yr. @ 30c
4000	Tsuga Canadensis	1 yr. @ 22½c
1500	Viburnum Tomentosum	2 yr. @ 20c

## TERMS AND CONDITIONS OF SALE

This list cancels all previous quotations. All agreements and contracts are made subject to crop losses through unavoidable causes.

**THE PRICES** in this list are based upon present market conditions and are subject to change without notice. These are wholesale prices and apply only to wholesale quantities; in no case will we fill retail orders even from nurserymen. All orders should be made up of 10's or multiples of 10.

**TERMS.** 30 days net, 2% discount 10 days, from date of shipment. Interest at 6% per annum to be paid after maturity. These terms are offered to those of established credit. Cash, security, or satisfactory references are required from unknown parties. All shipments are F. O. B. Lincoln, Delaware, unless otherwise agreed.

**SHIPPING.** Customers are requested to give definite instructions for shipping. In the absence of special instructions we will use our own judgement, but with the distinct understanding that it is without responsibility on our part. All shipments travel at the risk and cost of the purchaser.

**BOXES AND BALES** will be charged at actual cost.

**CLAIMS** for any cause must be made promptly on receipt of goods. Any stock that is not exactly as represented must be reported promptly and on authority should be returned to us immediately. We will cheerfully and without question credit back the unsatisfactory plants, or send others; but we will not entertain claims made after goods have been once accepted, or when report is not made within ten days after arrival of the stock.

**LIMITED LIABILITY AND NON-WARRANTY.** We express or imply no warranty as to productiveness or life of the stock we sell. It is mutually agreed that our liability for untrueness to name is confined to free replacement or refund of purchase price.

**INSPECTION.** Certificate of inspection will be furnished with every shipment.

**SPECIAL NOTICE.** Correspondents are requested to use their printed business letterheads. We do not quote price to retail buyers. We use every effort to limit the distribution of trade prices to those whom we know to be entitled to receive them.

**LOCATION.** We are located on U. S. Route 113, 4½ miles south of Milford, Delaware. We would be pleased to have you call and look over our nursery which covers about 150 acres.

**TELEPHONES.** Milford 4445 or 4698.

